## Why Star Chem?

We're here to support you and your company's success, we strongly believe that your progress is our progress. Connecting with us will get you the following benefits:

- Products from cost effective and reliable producers from emerging markets in far east and china
- Solve raw material sourcing problems when other suppliers are unable or unwilling to help
- Low prices for uncompromising quality Providing you reliable alternatives to
- established brands
- Being small, able to offer Personal attention and service Low overheads leading to competitive prices
- Choice of supply either from stock or direct shipment to provide cost savings.
- On-time delivery

## Suppliers







**Our Territory** 

We cater to the chemical raw material requirements of our demanding customers mainly in Gulf Cooperation council (G.C.C) comprising of U.A.E, Saudi Arabia, Oman, Bahrain, Kuwait and Qatar. We do cater to some parts of LEVANT too. Our customers can expect to benefit from our expertise and experience in efficient sourcing coupled with logistic and supply chain support.



## What can our customers expect?

- Qualified people as technically experienced partners.
- An active support in finding new suppliers,
- products and partners. New ideas and expertise for the development
- of new products. Cost effective International suppliers
- guaranteeing excellent quality and reliability.
- Unbeatable prices without compromising quality. An efficient supply chain to ensure delivery on time.
- Reliable translation of customer needs to our principals.
- Fast feedback and communication.

# Customers

Because we want you to succeed

We are committed to serving our customers with quality products at most competitive prices in the market. While our existing and prospective principals can expect an efficient channel to promote and expand their product range in to middle east.

STAR CHEM offers an extensive range of chemical raw materials from producers all over the world with special emphasis on far east, china and India. And not just any producers, of course! Our materials come from well-known manufacturers who share high standards when it comes to delivery reliability, product quality and at unbeatable prices.. We bring raw materials and manufacturers together with local processors - you!

Whether you are a producer of paint, coatings, adhesives, sealants, inks, lubricants, plastics or rubber products, we can supply you with the right raw materials and components professionally and throughout Middle East. From polymers to additives and from pigments to waxes and raw materials for ceramics, we have what you are looking for.

We would be delighted to discuss your raw material equirements.

#### What Advantages do our suppliers get?

Our sales and marketing people combine business acumen and technical expertise to professionally and effectively represent your product portfolio. This approach allows our suppliers to achieve their sales objectives. We are proud of the relationships we have with our suppliers, and welcome you to contact us to see how, together, we can successfully grow in the Middle Eastern market.

#### Warehousing and Logistics

We stock our goods in covered warehouses situated both in Jebel Ali free zone and Sharjah airport Free zone. These warehouses offer efficient storage and logistical facilities to cater to the entire Middle Eastern markets covering 6 countries. Star Chem provides our suppliers with the logistical expertise required to distribute to all regions in a timely and cost effective manner Being in close proximity to Jebel Ali port one of the most efficient Port in the world helps us receive as well as export cargo seamlessly. .

We pride ourselves on providing flexible and innovative supply solutions to meet our suppliers' and customers' needs for local inventory, just-in-time deliveries and specialized order requirements.



### Star Chem FZE

With our office in Sharjah Airport Free Zone, Sharjah, United Arab Emirates, Star Chem was founded in 2009 as agents and distributor of specialty Chemical raw materials to industries in the Middle East. Star Chem is a fast-growing independent chemical distributor serving customers in a range of markets including Paint, Resin, Coatings, Ink, Adhesives, Construction Chemicals, Paving block, AAC Block, Plastic, Lubricant and Grease, Vegetable Oil Refining Industries.

We are a young company, with experienced personnel manning the organization. We hope to grow with support and good wishes of our customers, suppliers, partners and friends.

Effective Star Chem has earned name as a reliable agent cum distributor of cost effective raw materials. Our effective coursing is what helds the last test is the start of th materials. Our effective sourcing is what holds the key to our success. We are constantly on **SOURCING** the look out for new, dynamic and competitive sources who are geared to meet the

> Whether our customers need a specific chemical to be located or packed in to a specific size or they are looking for an alternate source of product that we don't have in our product list, we are the company to be relied upon. We make every effort to solve your raw material sourcing problems when other suppliers have given up.

> We source efficiently from reliable manufacturers worldwide, mainly from emerging countries like china, India, Taiwan, Korea,, south Africa and other far eastern countries. Our suppliers share high standards when it comes to delivery, reliability, and product quality at

Star Chem will grow in the Chemical Distribution business by providing a comprehensive line of quality raw materials, at the most competitive prices, superior technical sales representation and the highest level of customer satisfaction and service. We will strive to be the trusted, reliable and knowledgeable partner to our customers and suppliers, and thus support them in the success of their business.

We will expand and diversify our product range, principal and customer base to ensure that Star Chem remains profitable and financially healthy.

We will hire and maintain the most qualified, capable and talented personnel and provide all employees the best possible working environment possible, recognizing and rewarding achievement, dedication and excellence.



Page 2

#### Our World Class Principals are our Business

Star Chem has been in the Chemical raw materials and packaging products distribution business since 2009. The backbone of our business has always been the strength of our principal supplier partners. We have been focusing to partner with manufacturers and producers from the emerging markets in Far East and china who offer competitive prices where quality is not compromised. In seeking these partnerships, we look for reliable partners to achieve best possible fit to avoid overlap in our product offering.



Page 3

needed. Your sample request will be forwarded to the sample coordinator for processing.

#### Sample Request

Our sample service – we encourage you to try out, If You can not believe our low prices and want to make sure of our uncompromising quality before you buy. Contact us for a sample. Our sample service functions quickly and efficiently. Generally We maintain all product samples in our warehouse in Sharjah for the dispatch of chemical raw material samples. We prepare







the relevant product information for you (e.g. safety and data sheets) and dispatch them with the sample as

Powder Coating

Vegetable oil Refining

Grease and Lubricant

Asphalt and Bitumen

✓ Used Clothing Recycle

Paving Block

AAC Block

Plastics

Page 4